

VIII Countertops

How are countertops constructed?

Countertops may be customized, but are normally constructed from laminated 3/4" birch plywood with t-molding or laminated edges. Countertops normally have a 3/4" overhang and a total thickness of 1.5".

What laminate options are available for countertops?

The same laminates available for ExpoModular panels may also be used on countertops. See "What laminates are available?" section under the "Fabric and Laminate Choices" section on A2.

How do countertops attach?

This varies depending on the application. Countertops attach to podiums and cabinets using a 3/4" overhang to hold the top in place.

Can I add an inlaid logo to a countertop?

Yes. Prices vary by laminate choice and complexity of the logo.

Are grommets available?

Yes. Grommet holes and grommets are available upon request and are used to add a finished look when running wiring through countertops and back walls. * The holes in the aluminum extrusion used to create ExpoForm panels make running electrical wiring easy.

IX Cases, Crates and Shipping Tubs

How are systems shipped and packed?

Custom wooden crates are the most common way to ship ExpoForm systems. Crates must be shipped via freight line.

Are there limitations to consider when selecting a shipping method?

Demo panels (19" x 39") can pack into SC50 cases. All other sizes must be packed in wooden crates.

SC50 cases may be shipped UPS/FedEx and are transportable in most vehicles.

X Rental Options

What rental options are available?

ExpoDisplays maintains an inventory of ExpoForm rental panels and connectors. Four-color graphics, laminate, perforated metal, 3-Dimensional logos, and custom lighting are just a few options offered to customize a rental display. Wooden crates are included in the rental price of these displays. Graphics can be added to customize these designs. Contact Dealer Support for details.

XI Quoting

How are ExpoForm displays quoted?

ExpoForm is custom quoted on a per job basis. ExpoForm is most commonly categorized as a high-end modular display system with custom components (comparable to custom displays in square footage pricing). **Therefore designs are priced DEALER NET.** Typically, standard markup on the dealer net price is 15-20% to the end-user.

Are rental & purchase prices available for the same design?

Yes. Please tell Dealer Support at the beginning of the design process that you would like to offer your client a rental as well as a purchase price.

How long does it take to get an ExpoForm display built and shipped?

Production time varies according to Expo's current production schedule and the complexity of the design. The following are some general guidelines: 10' x 10' or smaller - 20 business days to ship, 10' x 20' - 30 business days to ship; larger than 10' x 20' - 45 business days to ship. Orders needing to be shipped sooner may incur a Priority Processing fee of 2.5% per day. In many cases, orders can be shipped sooner with no Priority Processing fees.

XII Storage and Exhibit Management

Since most ExpoForm displays are crated, can ExpoDisplays offer storage options for my client?

Yes. ExpoDisplays offers complete Exhibit Management services. Storage options can be included with the display quote. Please contact ExpoDisplays' Exhibit Management department for details.